

## Levels of Development

### **D** **Democracy** *(Highest level)*

Develops self-discipline  
Demonstrates initiative  
Displays responsibility  
Democracy and responsibility  
are inseparable

Internal motivation

### **C** **Cooperation / Conformity**

Considerate  
Complies  
Conforms to peer pressure

External motivation

### **B** **Bossing / Bullying**

Bothers others  
Bullies others  
Breaks laws and standards  
**Must be bossed to behave**

### **A** **Anarchy** *(Lowest level)*

Absence of order  
Aimless and chaotic